

To optimize its margins and its stock management, La Nive (building materials) chooses Cimsup

In the market for fifteen years, **Cimsup responds to issues** of industrial businesses, trading and distribution.

Edited by Agilya, **Cimsup solutions allow their clients to increase their efficiency**, control the environment changes and evolve to new technology concepts while preserving their investments.

Cimsup combines ergonomics, user productivity and advanced features.



Specializing in the manufacture and building materials and houses building trade, La Nive also manufactures high-tech materials: concrete containers intended for the storage of waste and irradiated material. La Nive has equipped with Cimsup ERP, the multi-site and multi-trade management software for medium-sized enterprises.

La Nive is confronted with problems in the construction industry with seasonal peaks and significant climatic implications. In addition, La Nive manages a high volume of transactions, with 150 000 order lines per year. The catalog is made of 50 major product families, a product may have several variations. All this led the Bordeaux manufacturer to equip with an ERP.

The Cimsup solution : speed and efficiency

Jacques Nicolas, La Nive administrative and financial manager said : « Each site had its own database, billing was consolidated at headquarters, with redundancy for updating the data and a lack of efficient statistics. After launching a call for tenders Cimsup appeared, following our research, the most efficient, save to its openness and its flexibility. »

Cimsup has enabled La Nive to achieve three objectives :

- To develop its system and provide a multisite management.
- Moving towards a better taking into account of customer needs
- To have a clearer visibility of activity (margins control, dashboards, ..) and have cross analysis on customers and products for all sites of La Nive.

Products offers

The main offer drives business functions, purchasing, production and stocks.

In addition, Agilya Solutions propose two vertical Pre-Packaged offers

Cimsup Packing : the main core adapts to the traceability of packing and co-manufacturing : EDI, management of logistics units, bar code tracking, supply chain edge.

Cimsup Trading manages advanced functions oriented mass distribution: alternative logistics, customers filieres, EDI integration, complex pricing, end of period discounts, freights management, margins monitoring ,...

The project started in April 1999.

Cimsup installation took place in three stages :

- October 1999: sales are operational
- January 2000: Purchasing is operational
- February 2002: Production Management is operational

Cimsup project team analyzed the situation and chose the most appropriate settings.

Installation synopsis :

- **Environment** : 9 sites installed connected by a Citrix Metaframe network, about fifty users
- **Applicative mapping** : sales management, purchase management, inventory management, production management, accounting interface
- **Business specificities** : To control the margins because of high transportation costs compared to the value of products

About La Nive :

Created in 1947, **La Nive is specialized in manufacturing and trading (30% of sales)** of construction materials for buildings and houses.

This group, whose main customers are traders in building materials, has 245 people, a turnover of 36 M€. **La Nive has 9 production sites**, as well as **two sales platforms** in France and lists over 500 major product families. Since its creation, La Nive has manufactured more than 167 000 kilometers of bushels, which corresponds to four times around the earth.

They chose Cimsup solution software :

AIRBORNE Groupe STEELCASE STRAFOR. ARELEC, ARGUEL, BUFFET CRAMPON, CHAMPAGNE JACQUART, CFO, COMPAGNIE FRUITIERE, CONDI PLUS, COUSIN, EDITIONS PRIVAT, EMILE HENRY, Groupe LACROIX, FM LOGISTIC, FRANCE RESTAURATION RAPIDE, Groupe LA NIVE, HOTAVIA RESTAURATION SERVICE Groupe AOM, IGOL, INTERSTRAP, LACROIX-LUCAERO, MANUFACTURE FOREZIEENNE DES LAMES DE SCIE, NEYRAT PEYRONIE PRECIMETAL, SAFIG, SOCOA, ...